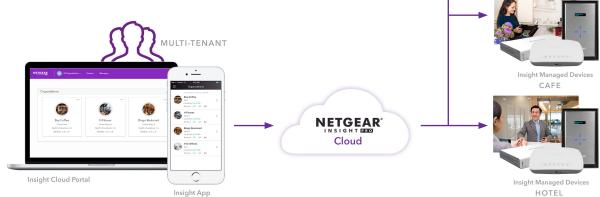


RECURRING REVENUE | REMOTE NETWORK MANAGEMENT | CLOUD-BASED NETWORK DEVICES

NETGEAR Insight Pro is an exclusive subscription based offering dedicated to NETGEAR partners.

The Insight Ecosystem provides partners the tools to make their business more efficient with day-to-day networking tasks and more profitable in the long run with a recurring model.



Grow Your Business With Insight Pro



Rapid Remote Deployment

- Set up & configure in your office
- Ship to the client
- Monitor from your office

Remote Monitoring

- Visibility & control from one central dashboard
- Instant alerts & notifications
- Device usage monitoring

Multi-site Management

- Remote firmware upgrade
- Multi-network management
- From any screen and any location



One-touch NETGEAR® Support

Insight Managed Devices

SCHOOL

- 24/7 access to support
- Manage support cases
- Check support entitlement

Lower TCO and Scalability

- Improved profitability
- No additional hardware needed
- Lower installation time & cost

Market-leading Warranty

- Next Business Day replacement
- 5 year hardware warranty
- 90 day live chat and support
- Page 1 of 2

Why Recurring Revenue

Profitability **T** Sales Margin Costs

A Win-Win Model

FOR END CUSTOMER

- Lowered cost
- Hassle-free, improved service
- Reliable network connectivity
- Higher customer satisfaction

FOR MSP/SERVICE PROVIDER

- Steady income
- Improved margins/profitability
- More loyal and happy customers
- Increased opportunity for adding new customers

NETGEAR Commitment to the Channel



- 100% of Insight Pro sales from Authorized Distributor and VAR
- Available globally via established NETGEAR Authorized Distribution channels only
- Volume-based discounts
- Tech Support access in the palm of your hand

How it Works for VARs and MSPs:



For the most current list of Insight Device Compatibility, go to netgear.com/insight/devices.aspx.

License Packages

Insight Pro (digital form) available in 1, 3, and 5-year license packages for 1 up to 100 device packs. Additionally, Insight Pro is also available as paper inventory (with SKU) per the following table:

SKU	Product Name	Time Length
NPRSNG1P-10000S	Insight Pro 1-year Subscription, One Device	1 year
NPRSNG3P-10000S	Insight Pro 3-year Subscription, One Device	3 years
NPR5PK1P-10000S	Insight Pro 1-year Subscription, Five Devices	1 year
NPR5PK3P-10000S	Insight Pro 3-year Subscription, Five Devices	3 years
NPR10K1P-10000S	Insight Pro 1-year Subscription, Ten Devices	1 year
NPR10K3P-10000S	Insight Pro 3-year Subscription, Ten Devices	3 years

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