

# NEW LIFEBOOK®

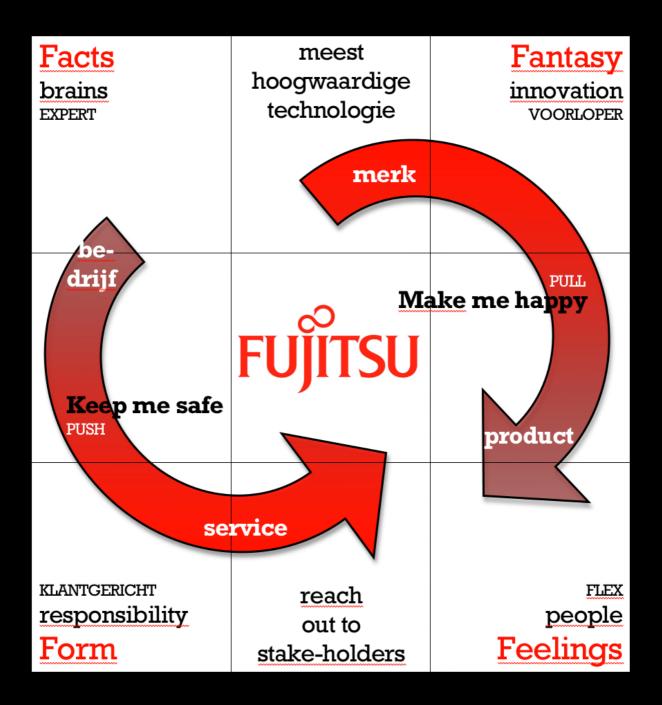
Awareness campaign

# LIFEBOOK® Small ideas. Big smile.

#### core message

The new LIFEBOOK® of Fujitsu is engineered with a large number of small innovations, that ALL contribute to a durable, qualitative system. All small innovations are designed to keep the system safe and stable. These small ideas will bring a big smile to the system manager and to the user.

#### strategie



strategy

# Fujitsu. Keep me safe. Make me happy.

#### push strategy

#### KEEP ME SAFE.

Fujitsu works with **BRAINS** (expertise) and focus (**RESPONSIBILITY**) towards a sustainable relationship with partners, resellers and all stakeholders. A Business Model with excellent service and tested, proven technology.

#### pull strategy

Fujitsu works on implementing INNOVATION (Technology Leader) of the latest technology for PEOPLE (flexibility). A Product claim of top quality products for more than satisfied customers.

#### media

#### **PULL**

viral commercial
viral tag-on
viral seeding, social media
ringtone
webbanners

#### **PUSH**

direct mailing posters emailing thema website webbanners

#### viral commercial

Your new LIFEBOOK® is tested over 10,000 times. In Germany.

#### viral commercial 1/2

















#### viral commercial 2/2



FUĴITSU

### viral tag-on















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#### viral seeding

#### Qualitative seeding.

Online advertorials. Posting on three relevant ICT blogs. Controlled attention value within editorial context in the look and feel of the blog. Valueable for awareness, bringing traffic to the youtube channel. Average reach of 595.000 unique visitors per month.

#### viral seeding

#### Quantative seeding.

Placement on user generated platform. Online on premium positions op de homepages of partners, blogs, platform communities 20.000+, with an average reach of 800.000 unique visitors per month. Intent to maximize exposure to as many as possible.

#### web banners



magnesium lid / spill-resistent keyboard / shock sensor / harddisk cushioned protection / magnetic protection shield / solid state disk / adapter & 2nd battery / family concept portreplicator / battery life / status led / light weight / application buttons / modular bay / eco-button / ambilight sensor / advanced theft protection / latest Intel® mobile technology / anytime usb charge / scroll wheel / Intel® Active Management technology (vPro) / dual touch screen / mousepad / tpm / integrated smart card reader / embedded umts / privacy filters

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magnetic protection shield

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#### web banners



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**FUJITSU** 

FUjitsu

#### direct mailing

#### **NEW LIFEBOOK®**

Harmonica folder as a total overview of all the small ideas in the new LIFEBOOK series that will bring the product benefits: small ideas that make a big smile.

#### direct mailing



status led

## light weight modular bay eco-button ambilight sensor advanced theft protection latest Intel® mobile technology anytime usb charge multiple touch mousepad integrated smart card reader embedded UMTS extended guarantee tested over 10,000 times in Germany Small ideas. Big smile.

#### poster

Magnesium lid. Spill-resistent keyboard. Shock sensor. Hard disk cushioned protection. Magnetic protection shield. Solid state drive. Adapter and second battery. Family concept port replicator. Battery life. Status led. Light weight. Modular bay. Eco-button. Ambilight sensor. Advanced theft protection. Latest intel® mobile technology. Anytime usb charge. Multiple touch mousepad. Integrated smart card reader. Embedded UMTS. Extended guarantee. Tested over 10,000 times in Germany.

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# Small ideas. Big smile.

WWW.LIFEBOOK.NL



#### poster

Magnesium lid. Spill-resistent keyboard. Shock sensor. Hard disk cushioned protection. Magnetic protection shield. Solid state drive. Adapter and second battery. Family concept port replicator. Battery life. Status led. Light weight. Modular bay. Eco-button. Ambilight sensor. Advanced theft protection. Latest intel® mobile technology. Anytime usb charge. Multiple touch mousepad. Integrated smart card reader. Embedded UMTS. Extended guarantee. Tested over 10,000 times in Germany.

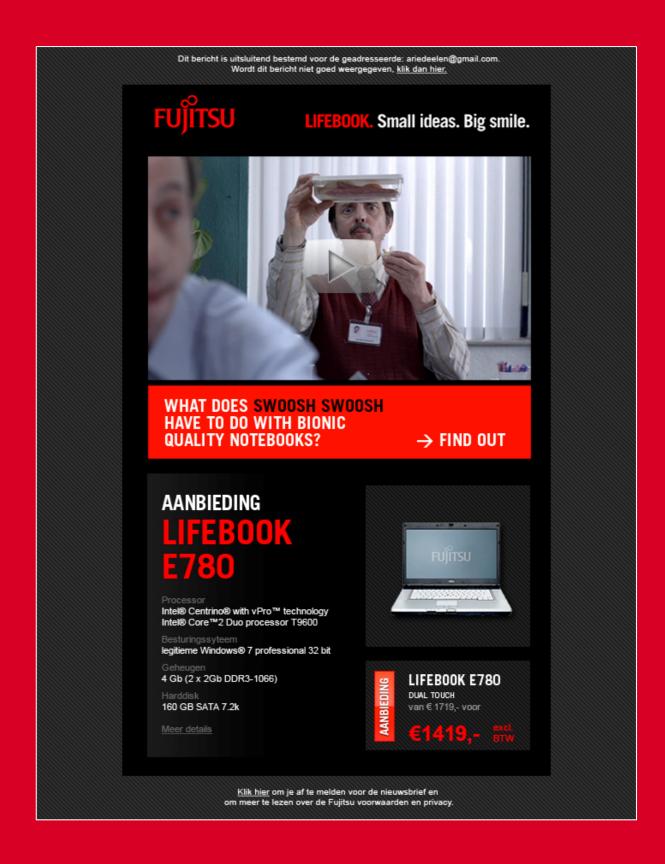
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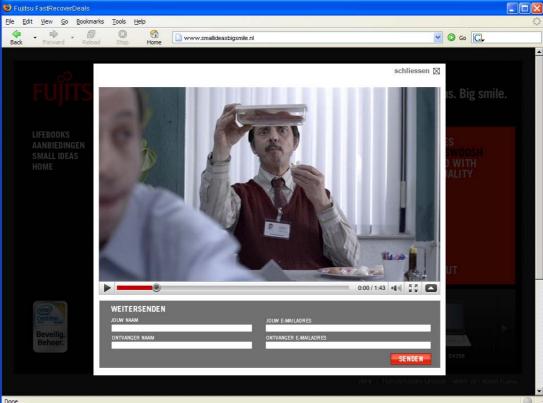


#### e-mailing & e-mail template

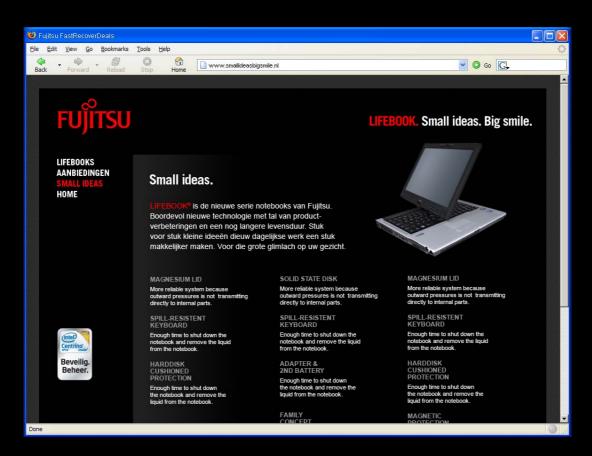


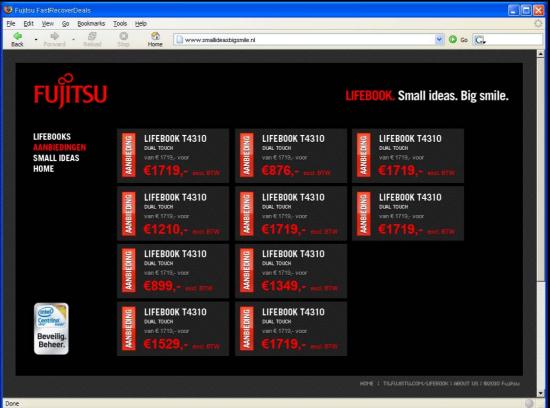
### landing page / web template



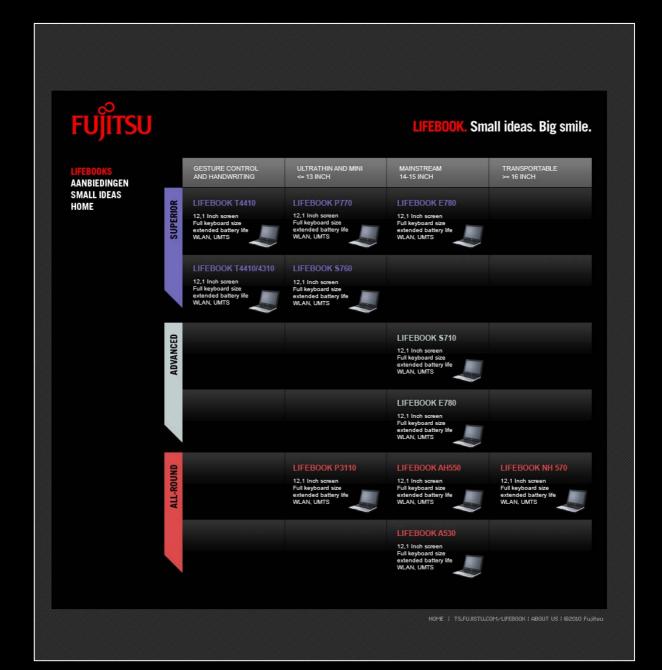


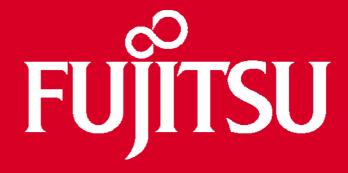
#### Overview





#### LIFEBOOK positioning





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