

Accountancy firm makes savings with HP multifunction print solution



Révi-Sud

“Our new stock of HP printers with Edgeline technology has enhanced our productivity, speed and print quality while enabling us to register substantial savings.” Rodolphe Cayzac, chartered accountant, Cabinet Révi-Sud

Objective:

Cabinet Révi-Sud wanted to optimise print functions, quality and confidentiality whilst reducing the overall cost of electricity and consumables and increasing staff productivity.

Approach:

Cabinet Révi-Sud acquired the following stock of printers:

- HP CM8050 Multifunction color printers featuring Edgeline technology.
- HP CM1312 Color LaserJet printers.
- RightFax solution and HP Web Jetadmin software.

Business benefits:

- Reduced printing costs for faxes by 50 per cent.
- Fast, on-demand printing of all types of documents (including high-volume documents).
- Optimised use of consumables.
- Enhanced overall staff productivity.



As a member of the professional network of lawyers, asset management advisers, insurers, chartered accountants and auditors, Cabinet Révi-Sud is involved in accountancy, auditing and advisory activities and works with a variety of clients including micro-businesses, small and medium sized enterprises, professionals and associations.

In the preparation of annual accounts, relevant business tax returns, or management consulting; the information system is the heart of Révi-Sud's activity. Staff use specialised software such as the CCMX Winner package for accounting, customer relations management, advisory activities (forecasting, business plans, assessments, and taxation), and Francis Lefebvre auditing and electronic documentation software. The stock of hardware includes 16 workstations (PCs and

Customer solution at a glance

Primary hardware

- HP LaserJet CM8050
Multifunction color printers featuring EdgeLine technology
- HP CM1312 Color LaserJet

Primary software

- HP Web Jetadmin
- RightFax

laptops) linked to a local network with two servers operating in the Windows environment. Printing had previously been covered by two multifunction printers, a colour fax, laser printer and a mono laser printer. "We print all documents generated by our office automation systems, and more importantly, balance sheets and tax documentation ranging from 40 to 100 pages, multiplied by 300 clients with five copies each, which gives some indication of the levels of mass production involved," explains Arnaud Cayzac, accounting intern responsible for computer services and office automation at the firm.

Révi-Sud asked its computer supplier, CBC Solutions, to re-assess its printing equipment and its use, as the hardware in place at the time was unsatisfactory. The change was guided by several objectives:

- To optimise staff productivity.
- To increase print quality and speed.
- To provide an effective fax function.
- To reduce electricity consumption.
- To reduce the cost of consumables.

At the advice of HP Preferred Partner, CBC Solutions, Cabinet Révi-Sud acquired two HP CM8050 color printers with Edgeline technology and added stapling and collation modules to these multifunction inkjet printers. They are each equipped with a 4,000 sheet tray for substantial autonomy in mass printing projects. The two HP CM8050 printers are placed on each floor of the company for multi-service use specially tailored to high-volume printing.

"Printing with our HP CM8050 color printers gives us economic advantages. We consume less ink than we would with a laser printer. Since they became operational we have not changed the colour ink cartridges, and we have only changed the mono cartridges once, even though we are presently experiencing a heavy print production period. Traditional laser printers have a heating unit that heats and slightly ripples the paper, which consumes considerable energy. With Edgeline technology, the output is perfect. The quality of the printing is also higher. And to top it all, it is more economical (no heating and reduced consumables), without any risk of burning," says Arnaud Cayzac.

With HP print management software Web Jetadmin, the computer services manager can check the remaining ink levels in real time and effectively manage cartridge changes. Cabinet Révi-Sud also acquired two HP CM1312 Color LaserJet printers. One of these two colour laser printers is used by director, Rodolphe Cayzac and the other is used by his assistant. This gives each a dedicated printer enabling them to print sensitive documents in full confidentiality and to save valuable time in collecting the output.

"We use computers to print our letterhead, and this entails less than five per cent colour. This gives us considerable savings as compared with reams of letterhead from a printing company," comments Rodolphe Cayzac. In the preparation of tables, studies and audit documents, colour makes the documents easier to understand.

At the same time, to enhance productivity and confidentiality, Révi-Sud installed the RightFax solution that centralises, issues and distributes faxes to each employee's workstation directly in PDF format. "We are now saving about 50 per cent of printing costs for faxes, as we can read them without necessarily printing them. In addition, the PDF format enables us to access the documents in real time on our PDAs," Rodolphe Cayzac points out.

Higher productivity and lower costs

The first benefit that Révi-Sud acknowledged with its new printers is that it saved money. "Previously we had two laser printers. Now we have two large HP InkJet printers, two small colour laser printers, and a fax server for the same price," declares Arnaud Cayzac. Other advantages include increased productivity from a more effectively organised print station, overall quality of the documents produced, and faultless maintenance provided by the supplier, CBC Solutions. "If we have the slightest concern, we call a technician who will come the same day. This is a winning choice for us!" concludes Arnaud Cayzac.

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