

It's peace of mind only Poly can deliver. Poly+ Enterprise gives you hassle-free asset management, automatic coverage, customer success management, and premium software for your entire Poly estate. You can even purchase your choice of devices at a fixed support price without the hassle of tracking serial numbers.

### Your tech support is our priority, all day, everyday

As a Poly+ Enterprise Service customer, you are provided priority around-the-clock access to Poly Technical Support for Poly and leading ecosystem solutions enabling faster resolution.

### Say goodbye to tracking serial numbers

Save IT time and the hassle of tracking serial numbers. A single Master Account ID can be used to track products across your entire Poly estate with automatic coverage as new Poly devices are added.

### The support advocate you never knew you needed

Poly will designate a Customer Success Manager (CSM) who will serve as your internal advocate within Poly. Your designated CSM will monitor, analyze and report on the service and support deliverables of your Poly solutions and ensure they are completed to your satisfaction.

# Data sheet



#### **Features**

### Advance hardware replacement<sup>1</sup>

If a replacement is required, we will ship it to you with pre-paid next-business-day shipping, ensuring business continuity.

#### **Full Estate Coverage**

Cover all Poly products across your entire enterprise and get automatic coverage as new devices are added.2

## **Reduced True-Up Process**

As serial numbers are not tracked, the base line for the number of devices to be supported is determined by Poly along with the estimated growth in the upcoming year. By estimating growth, Poly will charge a percentage of expected additions in advance, reducing the need for mid-term true-ups.3

#### Free software upgrades and updates

Poly will make available system software upgrades and updates at no additional charge. Keep your devices up and running with the latest software at no additional charge.4

## **Upgraded Poly Lens Premium Features**

Unlock access to Poly Lens premium features. Gain better visibility into your collaborative device investment ensuring optimal deployment, usage reporting, proactive troubleshooting, and smooth integration into existing IT systems.<sup>5</sup>

### **Ecosystem Cloud Partner Support** (ECPS)

Ecosystem Cloud Partner Support (ECPS) improves response times in Poly-enabled ecosystem cloud solutions by acting as your primary point of contact. When Poly support receives a request for a Poly product used in an approved strategic cloud partner environment, we will work directly with our cloud partner to resolve the problem.6

### **Designated Support Portal Access**

Your designated Support Portal allows you to register products, search licensing, create and review service tickets, check parts replacements, download product documentation and Poly endpoint software, and much more.

### **Professional Services Discounts**

As a Poly+ Enterprise customer you are eligible for exclusive Professional Services discounts.

## **Escalation and Incident Management**

Poly's support management team coordinates the escalation of problems and rapidly engages the right solution specialists throughout Poly. We will use commercially reasonable effort to provide a fix or workaround if that would be appropriate.

#### **Optional Fee-based Services**

Enhance Poly+ Enterprise with additional resources - Customer Success Management (CSM) time, Technical Account Management to proactively maintain your Poly solution, and for Government, Federal and Security conscious customers a field replace unit return and destroy option.7

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<sup>&</sup>lt;sup>1</sup>poly.com/support/service-policies/advance-parts-replacement.
<sup>2</sup>All of the Customer's eligible Poly devices within a selected product category must be included under this Service. Selected categories include: Headsets/Personal devices only, Video only, or Voice only, More than one category can be selected on condition at least one product category eligibility threshold is met. Immersive Telepresence (ITP), Poly Medicilign, vertical solutions (e.g., Poly Telehealth Station or EduCart) and Infrastructure products require quoting – under the standard offers or custom quote. Products that or ear of life/and of service cannot be covered under this agreement.
<sup>3</sup>At commencement of the service, the Customer must identify (in conjunction with Poly) all devices within each purcluair category. Poly will capture the actual install base and the estimated growth in the upcoming year. By estimating growth of the customer install base, Poly will charge (via its channel partners) for a percentage of expected additions in advance, reducing the need for mild-term true ups. The customer must identify (in conjunction with Poly) all devices within each purcluad of evices within each product category and the growth as a greed between the customer and Poly. This device total for each product category plus 5% will be the base line. The Poly Customer Success Manager will run a report each month to check the number of devices at the Customer site per product category or compared to the agreed base line. An increase of 5% or more in the base line. The Poly Customer Success Manager will run a report each month to check the number of devices and the Customer site per product category or product category plus 5%. The Customer will be charged base. A mid-term true up is where Poly will reset the base line to incorporate the additional devices purchased by the Customer will provide a quote to the Customer, via its channel partners, for the value of the true up is where Poly will partners for the new devices growth and the Customer will be

services.

Additional eight hour per month blocks of CSM time may be added to the support contract. For Government, Federal and Security conscious customers who cannot return hardware units when faulty, a field replace unit return and destroy (FRURAD) option is available at an additional charge. A separate Service Description for deliverables is available on request.