## HP Neverstop Laser with Toner Reload Kit

Original HP quality laser printing for a cost per page competitive with imitation cartridges<sup>1</sup>





The HP Neverstop Laser with Toner Reload Kit delivers Original HP quality laser printing at a cost per page that's competitive with imitation cartridges.<sup>1</sup> Calculations are based on internal HP research of the average local cost per page for replacement black toner cartridges sold in specified countries and used with in-class cartridge-based HP laser printers. This CPP does not factor in the price of the 20,000-page yield imaging drum used with HP Neverstop printers.

## Toner supplies sold in India<sup>1</sup>—Imitation toner average cost per page is c 2.34\$

	HP 88A Black Original LaserJet Toner Cartridge									
	Brand	List price	Yield	СРР	CPP (in USD)⁴	CPP (in US cents)				
	a	₹859	1500	₹0.573	\$ 0.0086	c 0.86				
	b	₹549	1500	₹0.366	\$ 0.0055	c 0.55				
	с	₹540	1500	₹0.360	\$ 0.0054	c 0.54				
	d	₹499	2000	₹0.250	\$ 0.0037	c 0.37				
	e	₹599	2000	₹0.300	\$ 0.0045	c 0.45				
	f	₹449	2000	₹0.225	\$ 0.0034	c 0.34				
	g	₹480	1500	₹0.320	\$ 0.0048	c 0.48				
	h	₹699	2000	₹0.350	\$ 0.0052	c 0.52				
	i	₹599	1500²	₹0.399	\$ 0.0060	c 0.60				
	j	₹975	1500 <sup>2</sup>	₹0.650	\$ 0.0098	c 0.98				
	k	₹700	1500²	₹0.467	\$ 0.0070	c 0.70				
	l	₹550	1500²	₹0.367	\$ 0.0055	c 0.55				
	m	₹595	1500 <sup>2</sup>	₹0.397	\$ 0.0060	c 0.60				
	n	₹720	1500²	₹0.480	\$ 0.0072	c 0.72				
	0	₹699	1500 <sup>2</sup>	₹0.466	\$ 0.0070	c 0.70				
	p	₹649	1500²	₹0.433	\$ 0.0065	c 0.65				
	q	₹499	1500²	₹0.333	\$ 0.0050	c 0.50				
						c 0.59 (avg. imitatior CPP)				
	HP 103A Toner Reload Kit MSRP	₹849	2500 <sup>3</sup>	₹0.340	\$ 0.0051	c 0.51 (HP CPP)				

provisional price

Imitation in-class replacement toner cartridges for the

HP 17A Black Original LaserJet Toner Cartridge								
Brand	List price	Yield	СРР	CPP (in USD)⁴	CPP (in US cents)			
a	₹1,499	1600	₹0.937	\$ 0.0141	c 1.41			
b	₹5,617	1600	₹3.511	\$ 0.0527	c 5.27			
с	₹4,849	1600²	₹3.031	\$ 0.0455	c 4.55			
d	₹6,699	1600²	₹4.187	\$ 0.0628	c 6.28			
е	₹3,899	1600²	₹2.437	\$ 0.0366	с 3.66			
f	₹4,599	1600²	₹2.874	\$ 0.0431	c 4.31			
g	₹3,075	1600²	₹1.922	\$ 0.0288	c 2.88			
h	₹4,639	1600²	₹2.899	\$ 0.0435	c 4.35			
i	₹4,249	1600²	₹2.656	\$ 0.0398	с 3.98			
j	₹4,379	1600²	₹2.737	\$ 0.0411	c 4.11			
					c 4.08 (avg. imitation CPP)			
HP 103A Toner Reload Kit MSRP provisional price	₹849	2500 <sup>3</sup>	₹0.340	\$ 0.0051	c 0.51 (HP CPP)			

Imitation in-class replacement toner cartridges for the

<sup>1</sup> Cost per page of replacement HP 103A Toner Reload Kit in Brazil, India and Russia as of May 22, 2019 based on internal HP research and research by Keypoint Intelligence – InfoTrends compared to average cost per page of local competing new-build cartridges known as clones or imitations for cartridge-based in-class HP monochrome laser printer supplies: imitations of HP 17A and HP 83A sold in Brazil, HP 88A and HP 17A in India, and HP 17A and HP 83A solid in Russia. This CPP does not factor in the price of the 20,000-page yield imaging drum used with HP Neverstop printers. For details, see <u>keypointintelligence.com/HPNeverStopCPP</u> and http://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-5566ENW.pdf.

<sup>2</sup> Assumed yield (since yield was not mentioned).
<sup>3</sup> Approximate average yield based on ISO/IEC 19752. Actual yield varies considerably based on content of printed pages and other factors. For details, see hp.com/go/learnaboutsupplies. Currency conversion factor for India Rupee and Russia Ruble to US Dollar .015

<sup>5</sup> Currency conversion factor for Brazil Real to US Dollar .25.

## Toner supplies sold in Brazil<sup>1</sup>—Imitation toner average cost per page is c 1.12\$

Imitation in-class replacement toner cartridges for the HP 17A Black Original LaserJet Toner Cartridge

Brand	Price (Brazil currency - R\$)	Yield	CPP (Brazil currency - R\$)⁵	CPP (in USD)	CPP (in US cents)
а	47.9	1600	0.02994	\$0.007484375	c 0.75
b	37.9	1400	0.02707	\$0.006767857	c 0.68
с	153.99	1600	0.09624	\$0.024060938	c 2.41
d	187.9	1600	0.11744	\$0.029359375	c 2.94
e	199	1600	0.12438	\$0.03109375	c 3.11
f	81.9	1600	0.05119	\$0.012796875	c 1.28
g	90	1600	0.05625	\$0.0140625	c 1.41
h	78	1600	0.04875	\$0.0121875	c 1.22
i	85.83	1600	0.05364	\$0.013410938	c 1.34
j	90	1600	0.05625	\$0.0140625	c 1.41
					c 1.65 (avg. imitation CPP)
HP 103A Toner Reload Kit w/ VAT provisional price	59 R\$	2500 <sup>3</sup>	0.0236	\$ 0.0059	c 0.59 (HP CPP)

Imitation in-class replacement toner cartridges for the HP 83A Black Original LaserJet Toner Cartridge

Brand	Price (Brazil currency - R\$)	Yield	CPP (Brazil currency - R\$)⁵	CPP (in USD)	CPP (in US cents)
a	20.4	1500	0.014	\$0.003401667	c 0.34
b	32.1	1500 <sup>2</sup>	0.021	\$0.005356667	c 0.54
с	20.3	1500	0.014	\$0.003385	c 0.34
d	21.1	1500 <sup>2</sup>	0.014	\$0.003516667	c 0.35
e	29.8	1500 <sup>2</sup>	0.020	\$0.004973333	c 0.50
f	30.3	1500 <sup>2</sup>	0.020	\$0.00505	c 0.51
g	129.0	1500 <sup>2</sup>	0.086	\$0.0215	c 2.15
h	21.6	1500 <sup>2</sup>	0.014	\$0.003596667	c 0.36
i	37.2	1500 <sup>2</sup>	0.025	\$0.006191667	c 0.62
j	23.7	1500 <sup>2</sup>	0.016	\$0.00395	c 0.40
					c 0.61 (avg. imitation CPP)
HP 103A Toner Reload Kit w/ VAT provisional price	59 R\$	2500 <sup>3</sup>	0.0236	\$ 0.0059	c 0.59 (HP CPP)

## Toner supplies sold in Russia<sup>1</sup>—Imitation toner average cost per page is c 0.97\$

Imitation in-class replacement toner cartridges for the HP 17A Black Original LaserJet Toner Cartridge

Imitation in-class replacement toner cartridges for the HP 83A Black Original LaserJet Toner Cartridge

Brand	List price	Yield	СРР	CPP (in USD)⁴	CPP (in US cents)	Brand	List price	Yield	СРР	CPP (in USD)⁴	CPP (in US cents)
а	RUB 1,157	1600	RUB 0.72	\$ 0.0108	c 1.08	а	RUB 360	1500	RUB 0.24	\$ 0.0036	c 0.36
b	RUB 1,390	1600	RUB 0.87	\$ 0.0130	c 1.30	b	RUB 341	1500	RUB 0.23	\$ 0.0034	c 0.34
с	RUB 1,449	1600	RUB 0.91	\$ 0.0136	c 1.36	с	RUB 368	1500	RUB 0.25	\$ 0.0037	c 0.37
d	RUB 1,049	1600	RUB 0.66	\$ 0.0098	c 0.98	d	RUB 315	1500	RUB 0.21	\$ 0.0032	c 0.32
e	RUB 1,390	1600	RUB 0.87	\$ 0.0130	c 1.30	e	RUB 325	1500	RUB 0.20	\$ 0.0030	c 0.30
f	RUB 2,295	1600	RUB 1.43	\$ 0.0215	c 2.15	f	RUB 362	1500	RUB 0.24	\$ 0.0036	c 0.36
g	RUB 1,836	1600	RUB 1.15	\$ 0.0172	c 1.72	g	RUB 1,515	1500	RUB 1.01	\$ 0.0152	c 1.52
h	RUB 1,390	1600	RUB 0.87	\$ 0.0130	c 1.30	h	RUB 515	1500	RUB 0.34	\$ 0.0052	c 0.52
i	RUB 1,850	1600	RUB 1.16	\$ 0.0173	c 1.73	i	RUB 590	1500	RUB 0.39	\$ 0.0059	c 0.59
j	RUB 1,390	1600	RUB 0.87	\$ 0.0130	c 1.30	j	RUB 458	1500	RUB 0.31	\$ 0.0046	c 0.46
					c 1.42 (avg. imitation CPP)						c 0.51 (avg. imitation CPP)
HP 103A Toner Reload Kit MSRP provisional price	RUB 1016.49	2500 <sup>3</sup>	RUB 0.41	\$ 0.0061	c 0.61 (HP CPP)	HP 103A Toner Reload Kit MSRP provisional price	RUB 1016.49	2500 <sup>3</sup>	RUB 0.41	\$ 0.0061	c 0.61 (HP CPP)

<sup>1</sup> Cost per page of replacement HP 103A Toner Reload Kit in Brazil, India and Russia as of May 22, 2019 based on internal HP research and research by Keypoint Intelligence – InfoTrends compared to average cost per page of local competing new-build cartridges known as clones or imitations for cartridge-based in-class HP monochrome laser printer supplies: imitations of HP 17A and HP 83A sold in Brazil, HP 88A and HP 17A in India, and HP 17A and HP 83A sold in Russia. This CPP does not factor in the price of the 20,000-page yield imaging drum used with HP Neverstop printers. For details, see keypointintelligence.com/HPNeverStopCPP and http://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-5566ENW.pdf

<sup>2</sup> Assumed yield (since yield was not mentioned).

Approximate average yield based on ISO/IEC19752. Actual yield varies considerably based on content of printed pages and other factors. For details, see hp.com/go/learnaboutsupplies,

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